



of only 50%! That is simply not an acceptable manufacturing practice. It is best to engineer and supply packaging and palletizing operations that achieve better than 90% operational productivity. This increased productivity means significantly lower operational cost, quicker returns on your investment, and much greater profits.

Another way to analyze operational productivity is to quantify the number of people that are required to produce a measured number of pallets of finished product. A typical high volume packaged ice plant requires 2-3 operators per

packaging line. That can easily translate to 7 operators per shift to put 100-110 pallets of finished product into the freezer. Today's systems can cut this labor requirement to only one skilled technician for the entire operation and increase the number of finish pallets to 140 pallets. Let's do the math: 3 packaging lines + 1 operator + 8 eight hours = 140 pallets of ice! This level of operational productivity can be achieved in a much smaller footprint with much less waste ice. How can we achieve this level of productivity? The simple answer is experience,

knowledge, engineering, and attention to every detail. Look for a partner for a total package solution, not a collection of customer specified equipment solutions. Are these total package solutions expensive? That depends on whether you view your equipment expense as an investment in future earnings. The initial capital out lay may be more, but the return on investment (ROI) is usually quicker and the future earnings potential greater. Is your company ready to be productive? Partnering may be the best investment your company has ever made. ■

KCS Introduces New RouteMan/RouteMan/RouteMobile Features



PELHAM, AL; September 9, 2013 – Keet Consulting Services, LLC (KCS) USA, better known as

RouteMan; Industry Leader in Route Management Systems, Application Development and Systems Integration, has deployed additional enhancements to its back office (Host) RouteMan software and RouteMobile (Android) technology; the longest fully functional integrated route delivery Hot-Shot ready smart device android app on the market for phones and tablets. "I am quite happy with how the program works for us," proclaims Chad Rossi, Distribution Manager of Eastern Ice; "The real time data is the best thing and has saved us quite a bit of time and money," Rossi continues, "I can look as it happens." With software development architecture built on the hopes and dreams of ice

companies everywhere, like the good people at Eastern Ice, KCS is pleased to announce newly requested and incorporated features like:

RouteMan (Host/Office)

- Credit Card Processing
- EDI Processing
- Additional Live Mapping Tools
 - ◆ Search By Group
 - ◆ Search By City
 - ◆ Search By Zip
- Route Optimization
- Real Time Dispatching Enhancements
 - ◆ Color Coded Dispatch Grid
 - ◆ Truck Inventory Awareness
 - ◆ Device Active Color Alert
 - ◆ Hide Logged Out Device Toggle
- Customer Care Center
 - ◆ Customer Account Access 24/7/365
 - ◆ Make Payment Online
 - ◆ Request Delivery

RouteMobile (Android App)

- Par Level Control Option
- Secure Report Access
- Receipt Copy(s) Setting
- Driver/Customer Location Mapping
- Turn-By-Turn Navigation



- Hot-Shot Comments/Instructions
- Urgent Note Alert
- Millisecond GPS Tracking
- Transfer Hot-Shot Device Option
- Auto-Select Customers